

Trouble viewing? [Click for web version](#)



Dear Client,

Lean principles, originally developed in manufacturing operations, are now being adopted by non-manufacturing organizations. In any sector, the goal is the same ...to improve the organization's performance to make a competitive difference. The key to successful adaptation is knowing which tools, techniques and principles to use and how to apply them.



Adapting Lean

The biggest challenge in adopting Lean to non-manufacturing sectors is to know which tools, techniques and principles to apply and how to effectively use them. The approach to implementing Lean must be tailored to each specific environment. Organizations from financial services, hospitals, professional services, education and government have successfully implemented Lean and ultimately delivered more and better services...ultimately improving the customer experience.

Lean in the Public Sector

Governments at all levels realize they need to deliver better services without adding costs. Most agencies are often operating at reduced costs due to budget cuts. There is a need to get the most value for the taxpayers money and deliver more for less. Lean government enables agencies to work more effectively and efficiently by identifying and eliminating waste in processes.

When adapting Lean to the public sector it can be met with negativity as many feel they are 'different' and not comparable to a production line. Couple this with the lack of profit motive, many government managers do not believe Lean has a place in their organizations. However, it has been proven in various government agencies around the country that great improvements in service delivery can be made while providing the customer with an excellent experience.

Third Quarter 2013



True North

Protecting jobs in America by helping companies stay competitive!

Today's Quote

"It always seems impossible until it is done"
~Nelson Mandela

Funding Links

[Massachusetts Workforce Training](#)

[RI Workforce Training Board](#)

[New England Trade Adjustment Assistance Center](#)

[NY Department of Labor and Workforce](#)

[CT Department of Labor](#)



How We Can Help

Any organization can apply Lean principles in any environment where a process can be defined at the working level. Exceeda is experienced with helping all types of organizations define and improve these processes. We can assist you in selecting the best tools for your environment that will lead to successful results while engaging your workforce in the process. As more organizations look to implement Lean, it will become less of a differentiating factor, the true differentiator will be how they are implemented!



About Us

Our consultants are experts in Lean, Lean Sigma, Lean Human Resources and Lean Information Technology. With our experienced team, we have the knowledge and experience to deliver a total Lean Transformation to your organization! We have proven success in implementing Lean in a broad range of companies and industries and are confident we can help your organization become more efficient. What are you waiting for? Give us a call today to see how we can help!



Visit us on-line for a free lean assessment!

Contact Us Today!

Exceeda Consulting, Inc.

Office: 508-557-1803

Email: info@exceeda.net

Exceeda is a Certified Woman-Owned Business

[Forward email](#)



Try it FREE today.

This email was sent to info@exceeda.net by tpesaturo@exceeda.net | [Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Copyright 2011 | Exceeda Consulting, Inc. | Seekonk | MA | 02771